

AND SO CAN YOU.

Welcome



Today's Agenda



Financial Aid Basics Types of Aid & Sources ✓FAFSA.GOV What happens Next ✓ Resources

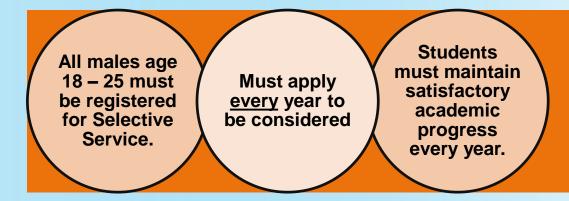


FINANCIAL AID 101

FINANCIAL AID BASICS

Financial Aid Basics

Financial Aid: financial assistance for eligible students to help pay the cost of an education at an eligible post-secondary school.



- Paying is the joint responsibility of the student and parent(s), to the extent possible.
- Students should play an active role in the process
 - » Talk with parents about your goals/plans
 - » Get to know your high school guidance counselors
 - » Plan early and don't be afraid to ask for help
- Some students will not qualify for need based aid



Financial Aid Basics



Cost of Attendance(COA):

Costs that the student can expect to incur during the school year (direct + indirect costs)

- Direct costs: billed by the school
- Indirect costs: not included in bill

Expected Family Contribution (EFC)

A measure of how much the student & family are expected to contribute to the cost of the student's education. The EFC is calculated from a federal formula

Financial Need = COA - EFC

- Schools will determine your need after reviewing your financial aid applications
- Schools will create an award package based on need and available funding
- Students will not receive an award package if they do not apply for financial aid

Need-Based Aid- based on financial need, which is determined by a federal formula (ex: grants, subsidized loans)

Merit-Based Aid- based on unique characteristics such as scholastic & academic ability, grade point average, etc. (ex: scholarships)

What School Costs Are Considered?

 School costs include: Tuition and fees Room and board Books and supplies ✓ Transportation Miscellaneous living expenses ✓ Child care, if necessary

You can receive financial aid up to the total of the school costs, regardless of your EFC!

Types of Financial Aid

GIFT AID: Free Money (merit & need-based aid)

- Scholarships: financial aid based on merit, unique characteristics and/or need, that generally does not have to be repaid
- Grants: financial aid, usually based on <u>need</u>, that generally does not have to be repaid

SELF HELP AID: Loans, Work Programs, Savings

- Work Study: Wages earned by students working in jobs, coordinated through the campus and/or State
- Loans: Borrowed money that must be repaid
 - > Federal Government,
 - Banks, Schools/Colleges



Financial Aid Forms

Know what financial aid forms each school requires

FAFSA (Free Application for Financial Aid)

- Required by all schools
- Required by PHEAA, and some scholarship organizations as well
- FAFSA.GOV
- State Grant Form (SGF) through PHEAA
 - Required for first year students after FAFSA is completed
 - Can link to the State Grant application from FOTWs confirmation page or may access at <u>www.pheaa.org</u>
- CSS Profile (College Scholarship Service) required by some postsecondary schools and scholarship organizations
 - https://student.collegeboard.org/css-financial-aid-profile
- Institutional Financial Aid Forms
 - Internal forms specific to each school
 - Required by some schools
- Scholarship Applications





The **FAFSA**[®] (Free Application for Federal Student Aid) is a federal form used to determine student eligibility for the following:

Federal programs (Federal Department of Education)

- ★ Grants (PELL, TEACH, etc.)
- ★ Federal Work Study
- ★ Federal student loans (Direct, PLUS & GRAD PLUS student loans)
 - * studentaid.ed.gov or 800-433-3243

State programs (PHEAA)

- ★ PA State Grants
- ★ State work study
- ★ Special state-aid programs (PATH, PA-Tip, etc.)
 - ★ <u>www.pheaa.org</u> or 800-692-7392

School programs

- Institutional grants
- ★ Scholarships





Pennsylvania State Grant^{*}



- Full-time, in PA.....up to \$4,318 (17/18 AY)
 - Part time, in PA..... up to half of the full time award
- <u>Out of state</u>..... Up to \$551. in DE, MA, OH, VT, WV, and DC Veterans: up to \$735
- <u>All other states</u>.... = \$0

*Must be a resident of PA, attend at least half-time in a minimum 2 year program and meet satisfactory academic progress.

- Eligibility determined by FAFSA & PA Grant Form
- Amounts determined by Need Analysis & Cost of School

> Additional Details: PA Student Aid Guide page 17





Federal Aid: FAFSA



- <u>Who</u> needs to apply? All students who wish to be considered for financial aid and plan to attend a post-secondary education school.
- <u>Why</u> is the info needed? All data is used to calculated the student's EFC, which is the primary resource used to assist schools with awarding financial aid
- <u>When</u> should students complete the form? On or after October 1 and before federal, state and school deadlines

Enrollment Dates (year student will attend college)	When can students submit the FAFSA	Tax Return Information	Asset Information
July 1, 2018-June 30, 2019	October 1, 2017 – June 30, 2019	2016	Date form is completed
July 1, 2019-June 30, 2020	October 1, 2018 – June 30, 2020	2017	Date form is completed

Know When to Apply!



- **FAFSA** Apply as early as **October 1st** of the year prior to when you will attend college (Deadline for Seniors is June 30, 2019)
- School Deadlines check out your college(s) websites to see if they list a priority filing deadline.

PA State Grant Deadlines

- » May 1, 2018 First-time and renewal students attending colleges, universities & college transferrable programs (excluding community colleges)
- » August 1, 2018 First-time students attending community college; a business, trade or technical schools, hospital school of nursing; Open Admissions Institutions or a 2-year non-transferrable degree program at a Jr or 4-year college.

File the FAFSA by the earliest deadline

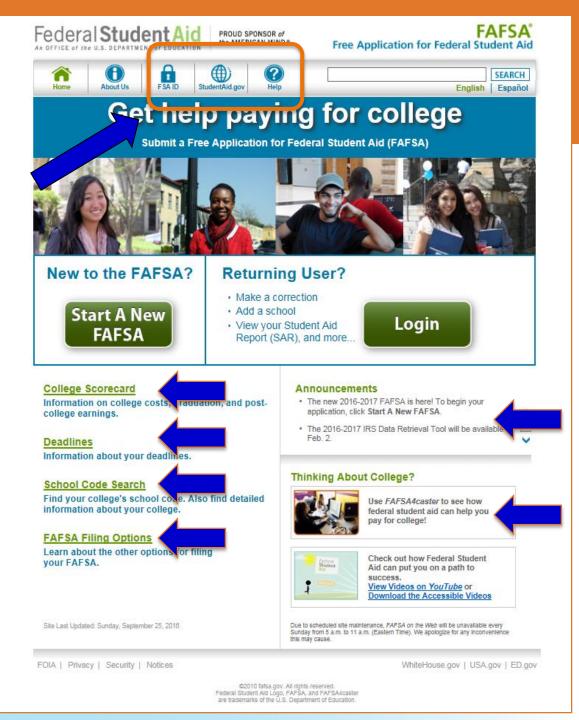
FINANCIAL AID 101

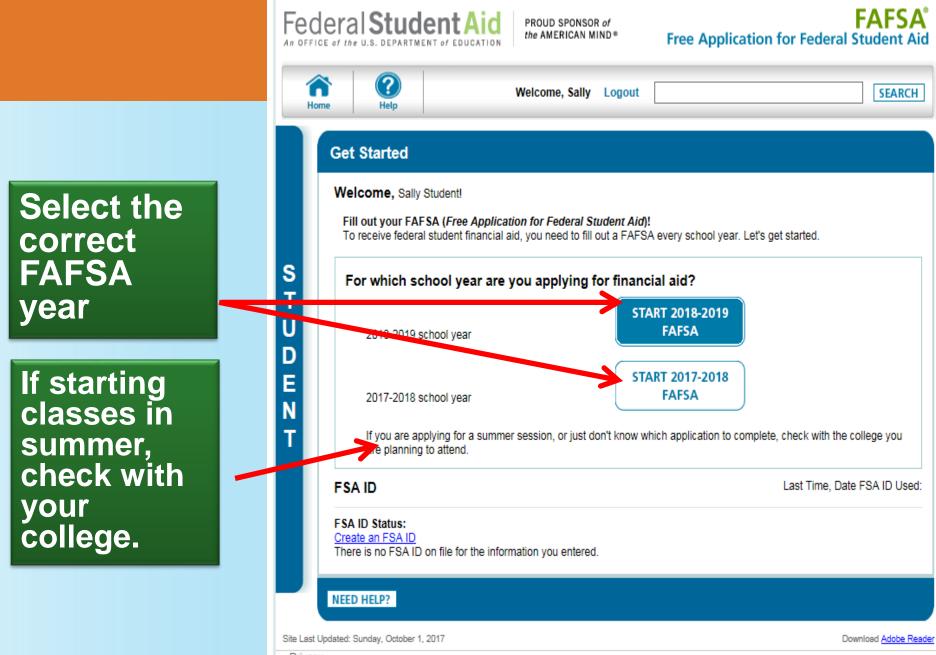
FAFSA.GOV

FAFSA.GOV

The FAFSA on the web home page has useful information and links to:

- FSA ID
- StudentAid.gov
- College Scorecard
- Federal & State Deadlines
- FAFSA4caster
- Informational videos
- HELP
- Must file every year
- File online Fast, Secure,
 SKIP LOGIC and Built-in Edits

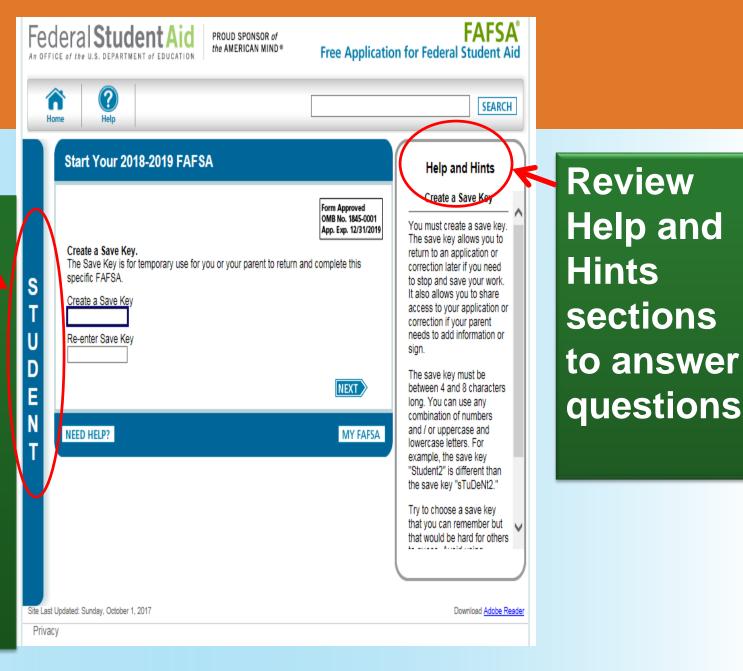




Privacy

Login

Where you see the student bar, only enter student information. Parent information goes in a separate section.



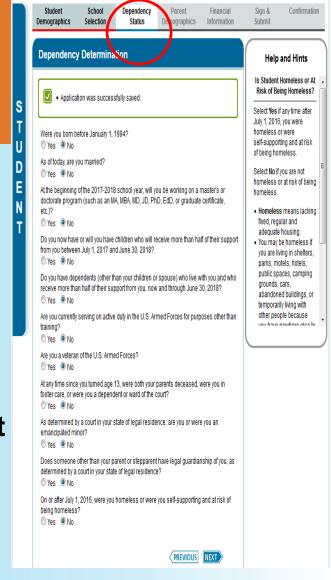
Whose information goes on the FAFSA?

- Independent student student's information & spouse (if married)
- ✓ Dependent Student and Parent(s)
- Divorced or Separated Parents -> Custodial Parent: the parent that you lived with most during the last 12 months, if equal: the parent that provided the most financial support
- ✓ Divorced/Separated parents who live in the same household
- ✓ Same Sex Parents
- Stepparents (married & living with the custodial parent)
- Adoptive parents
- Foster parents No
- Legal guardians No
- Anyone else the student is living with No



Who Is Independent?

- 24 or older on Jan 1st of award year
- Married
- Veteran (includes active duty personnel)
- Working on graduate level degree
- Emancipated minor in legal guardianship
- Orphan, in foster care or ward of the court at anytime when student was age 13 or older
- Have legal dependents other than spouse
- Student deemed homeless by proper authority

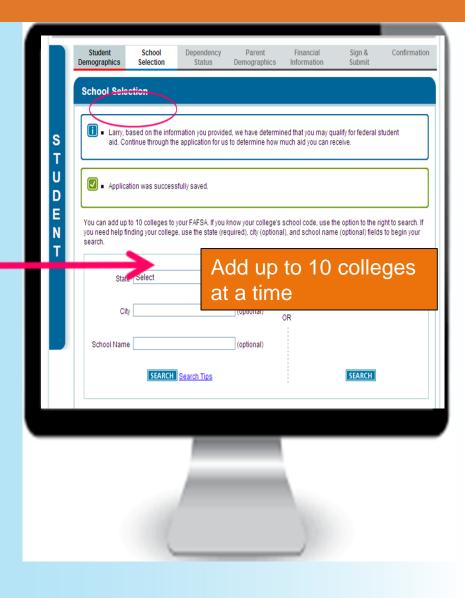




What Information is Required

The FAFSA is broken down into seven sections that asks for specific information needed to determine the family's EFC.

- <u>Student Demographics</u> (legal name, SS#, alien registration or permanent resident card)
- <u>School Selection (may select up to 10 schools at a time)</u>
- <u>Dependency Status</u> (dependent students need parent(s) information)
- <u>Parent Demographics</u> (legal name, SS#, alien registration or permanent resident card)
- <u>Financial Information</u> (tax returns, current bank statements, net amount of assets, etc.)
- Sign & Submit (register for an FSA ID)
- Confirmation



Income and Assets:

See page 14 of the PHEAA Student Aid Guide for more details



Students and parent(s) must answer income questions:

- Use tax returns from the requested year (IRS DRT is available)
- Seniors will use 2016
- Some families qualify for a Simplified EFC Formula or will have an EFC of zero and do not need to report assets
- If total asset amounts are higher than the Asset Protection Allowance, then the net value of the assets must be reported
 - Assets are reported as of the date the application is filed.
 - The balance of the student's and parent's checking and savings account must also be reported
- 529 plans owned by the student or the custodial parent are reported as Parental Investments on the FAFSA
- Do <u>not</u> report the value of:
 - Retirement funds
 - Life insurance policies
 - Primary home
 - Family business, if it employs less than 100 full-time employees
 - Family farm, if the family lives on the farm

IRS Data Retrieval Tool

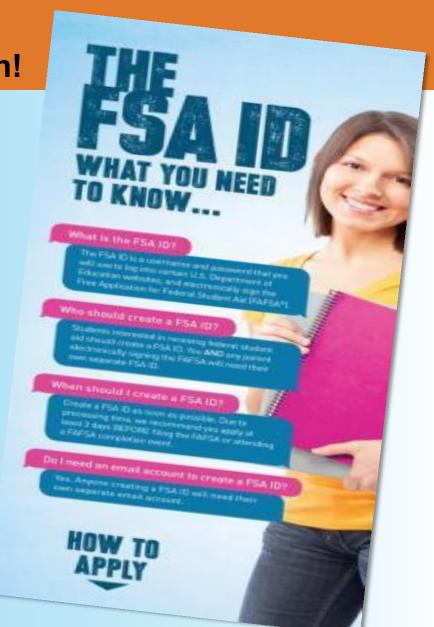
After taxes are filed:

- Automatically pulls in IRS Tax info and places data into the FAFSA, or overrides estimates
- Must enter FSA ID
- Also in Student Section, if student is filing taxes
- Sensitive tax payer information is encrypted and hidden
- Cannot make changed to information after it has been transferred from DRT (Corrections must be completed by each school
- Unable to use DRT if :
- married filing separate or Married filing HOH
- Filed a Puerto Rican or foreign return
- Current marital status is different than what is listed on tax return

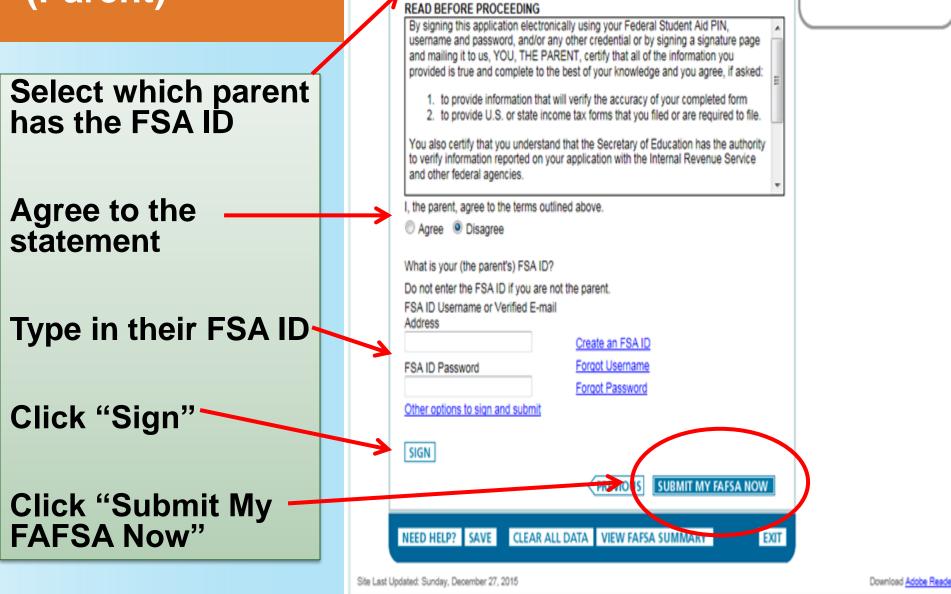
			SEARCH		
	ool Dependency Parent Financial ction Status Demographics Information	Sign & C Submit	onfirmation		
Parent Tax Inform	nation				
 Application 	Help and Hints Recently Filed Taxes? If you, the parent(s), filed your taxes electronically within the last 31 weeks, or by mail within the last 11 weeks, select Yes; otherwise, select No. If you filed your taxes within either of those timeframes, then your tax return information might not be available from the				
Already completed					
For 2014, what is your pa My red-Filed Joint Re					
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FSA ID: Don't forget to sign!

- The Federal Student Aid ID allows the student and parent to electronically sign the FAFSA (1 parent must sign)
- FSA ID owner should create his or her own account
- NEW Enhancements:
 - Register a mobile phone to recover FSA ID
 - Additional challenge questions
 - Significant Date question is now optional
 - Cannot use date of birth as an answer to the challenge questions







Parent Signature

(father/mother/stepparent)?

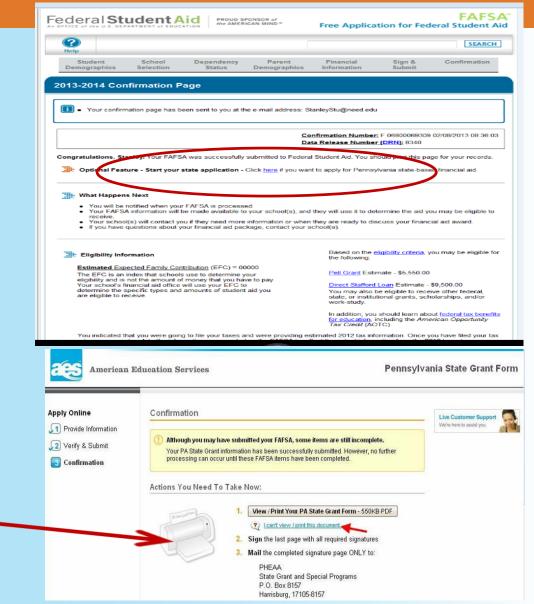
Are you signing as the student's Parent 1 (father/mother/stepparent), or Parent 2

Parent 1 (Father/Mother/Stepparent)

Privacy

FAFSA Confirmation Page & PA State Grant Signature Page

- Link off the FAFSA Application Confirmation Page
 - » Missed the link or it wasn't available?
 - Link in an email sent to student/parent from PHEAA, OR
 - Go to <u>PHEAA.org</u>; State Grant Program; and complete the form
- Additional questions needed to determine PA State Grant eligibility:
 - » Enrollment status (full-time/part-time)
 - » Value of PA 529 College Savings Program
 - » Program of study for students in vocational programs
 - » Employment status
- Print and mail the signature page



Special Circumstances-contact Schools & PHEAA

If things change...

- Divorce or separation
- Recent death or disability
- Reduced income/Unemployment



Only a school can change a FAFSA based on your circumstances

FINANCIAL AID 101

FORMS ARE FILED – NOW WHAT?



The Process Continues

After the FAFSA is filed:

- Student receives Student Aid Report (SAR) & makes corrections, if needed
- information goes to school & families undergo a Need Analysis

Expected Family Contribution (EFC) for dependent students is based on:

- Parental income & assets
 - Asset protection allowance is applied based on several factors: 6%
- Student income & assets
 - No asset protection allowance: assessed at 20%
 - Income protection allowance of \$6,570 (18/19 AY)
 - Amounts over \$6,570 assessed at 50%
- Family size and number of family members in college
- Age of older parent
- Remains the same regardless of school
- Includes allowance for taxes
- Primarily income-driven
- After analysis, Financial Aid Award letters are sent to the students
- Student reviews letters & researches options



Financial Aid Award Letter Understand it..



An official notification from the School about financial aid, terms, and conditions

- Lists the type and amount of each award to be received
- Describes what must be done to accept or reject any award
 - » Sign and return
 - » Complete MPN's for loans; Entrance Counseling
- Verification: IF you are flagged and need official tax transcripts, request online at <u>www.irs.gov</u> or by calling (800) 908-9946.
 - Please note that tax transcripts are not the same as copies of tax returns

REVIEW and ASK QUESTIONS

- » Is there criteria on the Gift Aid GPA, Participation, Membership, Major?
- » Will funds change if tuition changes; Will Gift Aid continue in subsequent years
- » Is PLUS and Work Study packaged?
- » How are outside scholarships handled?
- » What is the overall debt?

Comparing Packages



SCHOOL	А	В	C	D
COST	\$ 6,600	\$15,000	\$25,000	\$45,000
EFC (stays the same for all schools)	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000
NEED	<u>\$ 3,600</u>	<u>\$12,000</u>	<u>\$22,000</u>	<u>\$42,000</u>
FREE MONEY	\$2,000	\$ 7,000	\$ 9,500	\$23,000
LOANS (Direct Lending)	\$4,600	\$ 5,500	\$ 5,500	\$ 5,500
WORK STUDY (after you work a job!)	\$ 0	\$ 0	\$ 2,000	\$ 3,000
TOTAL AID	<u>\$ 6,600</u>	<u>\$12,500</u>	<u>\$17,000</u>	<u>\$31,500</u>
GAP (Cost – Aid)	\$0	\$ 2,500	\$ 8,000	\$13,500
ACTUAL COST (Cost – FREE Money)	\$4,600	\$ 8,000	\$15,500	\$22,000

What happens if there is a gap and all costs are not covered?

FINANCIAL AID 101

STUDENT LOANS & SCHOLARSHIPS

Be a Smart Borrower

- Exhaust all free financial aid options before borrowing student loans
- Don't borrow more to get your education than you can reasonably expect to make during your very first year in the workforce.
- Seek federal student loans before private student loans
- Do your research!
- MySmartBorrowing.org: An interactive, online tool created by PHEAA that helps students and families:
 - » Estimate career salaries & college tuition
 - » View the impact of savings on overall cost
 - » Calculate loan repayment
 - » Avoid borrowing too much money



Student Loans

Direct Loans

- Loan is in the student's name
- Maximum borrowing limits apply
- May receive a Direct Subsidized and/or Direct Unsubsidized loan (based on financial need)
- fixed interest rate 4.45%
- Origination fee of 1.06% of the amount requested
- Deferred payments
- Must reapply every year
- Must complete the FAFSA

PLUS Loans

- Loan is in the parent's name
- Must meet credit requirements or have a credit worthy cosigner
- May borrower up to the COA minus any other aid
- Fixed interest rate 7%
- Origination fee of 4.2% of the amount requested
- Payments may be deferred
- Must reapply every year
- Student must complete



Private Loans

- Loan is in the student's name (cosigner is generally required)
- Cosigner must meet income & credit requirements
- May borrower up to the COA minus any other aid
- Variable or fixed interest rate
- Payments may be deferred
- May or may not have to apply yearly
- Payments may be deferred
- May have cosigner release clauses

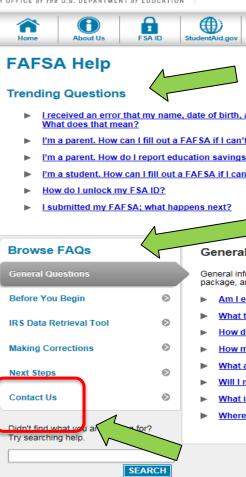
Scholarships

- Scholarships are FREE MONEY!
 - » Awarded by foundations, philanthropists, nonprofit organizations, businesses, and colleges to help students pay for college.
 - » Usually based on merit
 - » Can bridge the gap to cover unmet need/expenses
 - » Be aware of scams (don't give out bank account/SS#s)
 - » Build an academic resume
 - » Set aside every week to work on scholarships (Seniors)
- November is National Scholarship Month and is devoted to raising awareness of the need for scholarship support for postsecondary education.



Resources

Federal Student Aid



FAFSA Free Application for Federal Student Aid

SEARCH

? Help

I received an error that my name, date of birth, and SSN listed on the FAFSA do not match my FSA ID.

PROUD SPONSOR of the AMERICAN MIND®

- I'm a parent. How can I fill out a FAFSA if I can't use my child's FSA ID?
- I'm a parent. How do I report education savings accounts (e.g. 529 college savings plans) correctly on the FAFSA?
- I'm a student. How can I fill out a FAFSA if I can't use my parent's FSA ID?

General Questions

General information about federal student aid, your eligibility for aid, the financial aid package, and more.

- Am I eligible to receive financial aid?
- What types of aid are available?
- How do I apply for aid?
- How much financial aid am I eligible to receive?
- What are the deadlines for filling out the FAFSA?
- Will I need to fill out the FAFSA each year?
- What is the FAFSA?
 - Where do I find more information about federal student aid?

Don't fear the FAFSA, help is available

FAFSA Help:

Provides answers to trending questions

Section to Browse FAQs

Contact the Federal Student Aid Information Center

E-mail Us

You can email us anytime.



Chat with Us

Ask a live agent your questions via a web chat.

Call Us

1-800-4FED-AID (1-800-433-3243)International Caller? Can't make a toll-free call? 1-334-523-2691

Site Last Updated: Saturday, July 1, 2017

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WhiteHouse.gov | USA.gov | ED.gov

Resources

Federal Student Aid Information Center

- » Email, call or chat with customer service agents
- » Phone: 800-433-3242 (800-4-FED AID)
- » Website: FAFSA.gov
- » Fafsa4caster: estimated EFT, PELL and Direct Loan Eligibility

• PHEAA

- » Email: granthelp@pheaa.org
- » Phone: 800-692.7392
- » Website: PHEAA.org
- Financial Aid Offices





Tiffanie DeVan tdevan@pheaa.org 717.884.2200